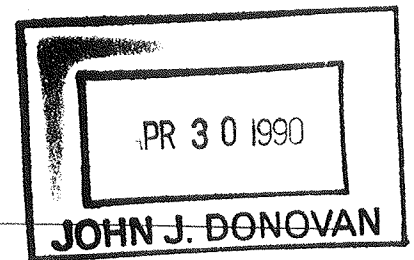




Wellesley College

Wellesley, Massachusetts 02181
(617) 235-0320 Cable Address: WELLCO



April 30, 1990

Professor John J. Donovan
Chairman
Cambridge Technology Group, Inc.
219 Vassar Street
Cambridge, MA 02139

Dear Professor Donovan:

I thought you might be interested in hearing some of the student evaluations that have come in slowly. People found your remarks very provocative, inspiring, and thought-provoking. Although you said you would . . . do this again, I agreed with one of the students who thought you should definitely have been the last speaker, and perhaps you would consider that role for the 1992 program. Below are some of the comments:

"Definitely one of the more dynamic speakers we had. His talk was less about technology than succeeding in life generally. His talk stimulated a lot of interest and really got people talking, which was good."

"John Donovan was great, inspirational."

"John J. Donovan shouldn't change a thing - he was wonderful."

"I really enjoyed his lecture. It inspired me to be more aggressive."

"Donovan was fantastic! I hope there was a good reason we didn't videotape him, since he isn't coming back!!"

"I thought Donovan was the best in the program. He had a charismatic presentation and provided the ultimate motivation."

"He was powerful and moving."

"John Donovan was truly inspirational. Outstanding!"

"John Donovan was mesmerizing. If he asked me to follow him to the moon, I would. He is so on top of everything, clear, and motivational that it is tempting to nominate him to be president."

"I loved John Donovan. He was the equivalent of Donna Ecton, if you know what I mean." (Donna Ecton has been our opening speaker for six years. She is a very dynamic alumna who has had a number of very interesting high-level John

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positions and is always an inspiration.)

"John Donovan was unique. His ideas and suggestions were valuable and his style made the session enjoyable. I'm definitely glad I got to see his presentation."

"John Donovan's presentation was dynamic and interesting. I enjoyed his personal touch and enthusiasm. I also enjoyed meeting and seeing his staff."

"John Donovan was interesting. He was like a conversion experience - yet I'm not sure what I was converted to! Keep him if you can."

"John Donovan's presentation was very engaging and inspiring. I would like to have heard more of him."

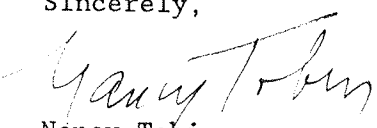
"Bring back Donovan! He was really enthusiastic about his topic, and the strategic/tactical concept is very useful."

"John Donovan was excellent. In fact I think he should have been saved for the last day if it were possible. He was very inspirational."

Kathy Koh, whom you brought to Wellesley the day of your presentation, spoke on a panel here April 24. I was delighted to hear you are rewarding your staff with a trip to Bermuda. They should have a fabulous time together.

Thanks again for being part of Management Basics.

Sincerely,



Nancy Tobin
Associate Director

NT:sr